

| <b>Jonathan Association<br/>2018 Approved Budget</b> |                                | <b>2018</b>       |
|--|--------------------------------|-------------------|
|  |                                | <b>\$276.10</b>   |
|  | <b>INCOME</b>                  |                   |
| 4200   | Association Fees               | 716,755.60        |
| 4202   | Multiple Dwellings             | 158,481.40        |
| 4310   | Late Fees                      | 9,000.00          |
| 4320   | Legal/ Collection Fees         | 25,000.00         |
| 4330   | Penalties/Fines                | 750.00            |
| 4420   | Investment Income              | 600.00            |
| 4430   | Reserve Investment Income      | 275.00            |
| 4450   | Admin Income                   | 0.00              |
| 4370   | Garden Plots                   | 500.00            |
| 4500   | Miscellaneous Income           | 500.00            |
|  | <b>TOTAL INCOME</b>            | <b>911,862.00</b> |
|  | <b>EXPENSES</b>                |                   |
|  | <b>Administrative Expense</b>  |                   |
| 5010   | Audit/Taxes                    | 6,300.00          |
| 5012   | Election                       | 4,000.00          |
| 5060   | Bank Charge                    | 537.00            |
| 5070   | Legal Expense                  | 25,000.00         |
| 5075   | Collection Expense             | 25,000.00         |
| 5110   | Education                      | 500.00            |
| 5174   | License & Permits              | 100.00            |
| 5175   | Management Fees                | 42,840.00         |
| 5176   | Membership & Board Meetings    | 1,135.73          |
| 5181   | Clean Up Day: Spring           | 1,500.00          |
| 51811  | Clean Up Day: Fall             | 3,000.00          |
| 5182   | Special Events -4th of July    | 10,000.00         |
| 51821  | National Night Out             | 2,400.00          |
| 5184   | Awards                         | 500.00            |
| 5185   | Hospitality                    | 250.00            |
| 5095   | Extra Meeting/Overage          | 1,000.00          |
| 5294   | Employee Uniform               | 1,000.00          |
| 5186   | Community Garage Sale          | 700.00            |
| 5187   | Special Event-Cocoa & Coasting | 1,500.00          |
| 5210   | Newsletter                     | 5,000.00          |
| 5292   | Office Supplies                | 3,000.00          |
| 5293   | Office Equipment               | 3,500.00          |
| 5310   | Postage                        | 5,000.00          |
| 5320   | Copying                        | 1,500.00          |
|  | <b>TOTAL ADMINISTRATIVE</b>    | <b>145,262.73</b> |
|  | <b>Maintenance Expense</b>     |                   |
| 5409   | Gardening Supplies             | 2,000.00          |
| 5411   | Building Repairs               | 1,500.00          |
| 5414   | Security/Alarms/Keys           | 500.00            |
| 5418   | Maintenance Supplies           | 4,500.00          |
| 5440   | Janitorial/ window washing     | 500.00            |
| 5480   | Exterminating                  | 500.00            |

|      |                               |                   |
|------|-------------------------------|-------------------|
| 5490 | Fuel                          | 3,500.00          |
| 5520 | Trail/Road Maintenance        | 2,500.00          |
| 5525 | Shelter Maintenance           | 5,000.00          |
| 5530 | Grounds Contract              | 97,000.00         |
| 5531 | Misc Non-Grounds Contract     | 500.00            |
| 5540 | Snow Removal                  | 15,000.00         |
| 5570 | Landscaping                   | 5,000.00          |
| 5580 | Tree Maintenance              | 11,000.00         |
| 5590 | Pond Maintenance              | 2,500.00          |
| 5650 | Refuse Removal                | 4,500.00          |
| 5720 | Tools & Equipment Maintenance | 3,000.00          |
|      | <b>TOTAL MAINTENANCE</b>      | <b>159,000.00</b> |
|      | <b>Association Unit</b>       |                   |
| 5753 | Unit Taxes                    | 13,000.00         |
|      | <b>Total Association Unit</b> | <b>13,000.00</b>  |
|      | <b>Payroll Expense</b>        |                   |
| 5780 | Maintenance Salaries          | 51,885.00         |
| 5781 | Office salaries               | 58,000.00         |
| 5783 | Contract Hire                 | 20,420.00         |
| 5785 | Payroll Related/Cell phone    | 600.00            |
| 5788 | Employee Health Benefits      | 10,740.72         |
| 5790 | Payroll Related               | 15,633.55         |
|      | <b>Total Payroll Expenses</b> | <b>157,279.27</b> |
|      | <b>Utility Expense</b>        |                   |
| 5810 | Electric                      | 6,685.00          |
| 5820 | Gas                           | 2,250.00          |
| 5830 | Water/Sewer                   | 4,500.00          |
| 5840 | Cable/Internet                | 2,750.00          |
|      | <b>TOTAL UTILITIES</b>        | <b>16,185.00</b>  |
|      | <b>Insurance Expense</b>      |                   |
| 5910 | Commercial Insurance          | 25,704.00         |
| 5915 | Workers' Comp.                | 5,500.00          |
|      | <b>TOTAL INSURANCE</b>        | <b>31,204.00</b>  |
|      | <b>Financial</b>              |                   |
| 6010 | Bad Debt                      | 4,431.00          |
|      | <b>Total Financial</b>        | <b>4,431.00</b>   |
|      | <b>Other Expenses</b>         |                   |
| 7020 | Reserve Contribution          | 385,200.00        |
| 7021 | Reserve Interest              | 300.00            |
|      | <b>TOTAL OTHER</b>            | <b>385,500.00</b> |
|      | <b>TOTAL EXPENSES</b>         | <b>911,862.00</b> |
|      | <b>TOTAL INCOME</b>           | <b>911,862.00</b> |
|      | <b>TOTAL EXPENSES</b>         | <b>911,862.00</b> |
|      | <b>TOTAL PROFIT (LOSS)</b>    | <b>0.00</b>       |